



# Jake Litwicki

*"You can do anything if you try, and never quit!"*

## Senior Manager, Software - AWS (Sept 2019 – Current)

Owner of [AWS Amplify Console](#), [AWS Amplify CLI](#), and team delivering secret initiative for 2020.

- Technical leadership and operational excellence; scaling, usability, customer metrics, monitoring, et-al.
- Personnel management of web developers, software engineers, and designers.
- Partner with product management, finance, marketing, and developer advocacy teams to grow and manage AWS Amplify business.

## Principal, Consultant via jakelitwicki.com (Dec 2002 – Current)

- Freelance software and cloud architecture consultant building custom websites and applications, cloud migrations, infrastructure and architecture design for ecommerce and SaaS.

## VP of Engineering, Cyrus (Aug 2018 - Sept 2019)

- Leadership for all software engineering, team management, technical architecture, budgeting, recruiting, process management, et-al.
- Implemented scrum across the entire organization including training, hiring and career development of necessary roles, engineering sdlc, roadmap management, planning and delivery of all software.
- Launched full SaaS offering for academics and non-profits including the business plan, marketing model, billing, and necessary software development to support 3x growth in users.

## Director of Engineering, Sterling TS (Dec 2016 – Aug 2018)

- Directly managed four delivery teams (Platform, API, Global, and "Special Projects") of software engineers, designers, architects, and web developers.
- Redesigned and implemented a hiring strategy that contributed towards growing engineering org ~25%, including directly interviewing hundreds of candidates and coaching managers and directors on interviewing

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### TECHNICAL / PRODUCT

Technical Leadership  
Agile Development  
Organizational Development  
Product Development  
Cloud Architecture  
Software Architecture  
Software Engineering  
SaaS Pricing  
Recruiting & People Growth

### LEADERSHIP PHILOSOPHY

Start With Why  
Grit  
Leaders Eat Last  
Primed to Perform  
Radical Candor  
Extreme Ownership  
The Power of Habit

### CERTIFICATIONS

**aws**  **CERTIFIED**

### EDUCATION

**Bachelor of Science B.S.**  
Northern Illinois University  
Operations & Information  
Management

strategies.

- Cloud migration to AWS (7 figure AWS spend). Created and ran continuous-education across ATL/SEA/NYC/Mumbai teams globally for AWS Certification and other ongoing learnings with weekly “Lunch & Learn” sessions.
- Led microservices and DevOps transformation across Bellevue, Atlanta and Mumbai offices of >200 engineers.

### **Software Development Director, Fresh Consulting (Nov 2015 – Apr 2017)**

- Implemented unique agile flavors (scrum, kanban, scrumban) for each of the 8+ delivery teams; change agent for best practices on security, architecture (AWS, Azure) and testing disciplines.
- Helped design and implement career paths and growth management systems for designers, project managers, developers, engineers, and leadership roles.
- Led architecture and/or development of several flagship client projects, including: bandofhands.com, trutinafinancial.com, talkingrain.com, cbredev.com (Market Builder, Market Broker), benbridge.com, inventvalue.com, and technologystack.com.

### **Vice President, Technology, Vennli (Feb 2013 – Nov 2015)**

- Founding member; responsible for recruiting, team management, and executive partnership for fundraising, product development, sales/marketing, and research. Grew team from 4 to 30+
- Technical and product leadership of two engineering/design teams building flagship products.

### **Software Engineer III, DLS Internet (Jul 2009 – Feb 2013)**

- Led small team building the interface and reporting tools for pbx.dls.net (now TelephonyYourWay.com) using jQuery, jQuery-UI.
- Managed and developed automating billing processes via Quickbase, banking institutions, and subscription billing services.
- Initiated all efforts to move from legacy PHP3 to WordPress for all internal intranet and internet properties.

### **Various, Senior/Software Engineer (Sept 2002 - July 2009)**

- Legacy.com - Data tools for network of sites (Perl, MySQL, SQL Server)
- Nestle USA - Labor management system PPE (.NET, SQL, OS2)
- Lakeshore Concepts - SaaS/Web Consultancy (.NET, PHP, assorted)